	<b>VR</b> OZi <sup>®</sup>	OTHER VENDORS	WHY THIS MATTERS
	Built mobile-first with accessibility across all screens	Mobile app dependent with limited functionality	Employees can reliably purchase and approve from any device, anywhere without having to download an app
<b>E</b>	Built-in Artificial Intelligence (AI) comes pre-integrated with platform	Limited AI use cases implemented	Vroozi Labs is out-innovating competitors in a significant way by delivering intelligence and analytics capabilities that reduce processing costs up to 40% through automation and touchless processing
	One platform developed 100% in-house	Platform assembled and pieced together over time by acquisitions	All components are built cohesively and designed to work together seamlessly, resulting in a smoother user experience, reduced technical complexities, enhanced overall efficiency, security, flexibility, and simplified support
(*) (*) (*)	Integrated catalog marketplace with electronic supplier connections	Rigid supplier content standards and limited content grouping	Flexible catalog field schema shows the right content to the right employees to drive sustainability, ESG, and spend under management objectives; connect with suppliers electronically across all documents
	Predictive analytics and reporting	Limited out-of-the-box reporting requires additional data cleansing and normalization	Create your own spend and financial reports; visualize supply chain outcomes based on spending patterns and events
	In-house implementation team delivers professional services	External 3rd party consulting firms manage implementation at high price tags	Vroozi resources understand your unique organizational pain points, business goals and internal processes
	Continuous and rapid innovation	Limited platform releases and improvements	Frequent platform releases provide new features and capabilities with zero downtime
0	Simplified, modern and intuitive user interface drives high user adoption rates	Clunky, outdated and complex platform navigation leads to rogue spending	Maintain cost control, enhance visibility and transparency, manage suppliers effectively, ensure compliance, streamline processes, and leverage data for informed decision-making. These factors collectively contribute to improved financial management, risk mitigation, and operational efficiency.
8	Advanced support and co-innovation	Basic support	Dedicated customer success manager and direct access to product and support teams; customer advisory board seats to co-innovate to advance platform capabilities

## WHY VROOZI?

Vroozi's Al-powered procure-to-pay solution empowers businesses to digitize their purchasing processes, gain control of their spend, and generate significant cost savings.

In today's fast-paced world, companies can't afford to sacrifice financial control, visibility, speed, or accuracy. Vroozi leverages the power of digital procurement and AP automation to help companies operate more productively, efficiently, and profitably.



- 100% spend under management
- 15 30% savings on purchasing costs
- 40 50% savings on invoice management
- 60 75% savings on vendor payment costs
- Increased financial control and visibility
- Increased remote operational efficiency



### ONE PLATFORM TO MANAGE ALL YOUR GLOBAL BUSINESS SPEND. PURCHASE, PAY, AND COLLABORATE WITH CONFIDENCE.

### **PAYMENT**

INVOICE

Invoice Receipt

Supplier elnvoice

PO to Invoice Flip

2- and 3-Way Match

Paper to Digital OCR

Workflow Approval

Invoice Integration

AP Dashboard



Supplier Enrollment vCard/ACH/eCheck Payment File Processing Pay Workflow Approval Payment Execution Exception Handling Payment Status Rebate Value



#### **MARKETPLACE**



Digital Ready Suppliers Pre-Negotiated Discounts Electronic Integration Hosted and Punch-Out Catalogs Supplier Portal Dynamic Pricing and Forms PO, Invoice, Pay and Other

### **PURCHASE**



Supplier Catalog Marketplace Search Purchase Requisition Workflow Approval Purchase Order Receipt of Goods/Services Supplier Discovery and Sourcing

Revolutionize business purchasing and payables with Vroozi's procure-to-pay platform. Enhance operational efficiency, reduce costs, improve supplier management, automate processes, and increase visibility and control over the entire procurement process.



## Easy to use and saves major time

The ease of shopping for end-users saves critical task time. The automation provided through AI, automatic PO matching, and cXML invoicing saves critical time for the accounting staff as well."



Government Administration

# G **Best** Est. ROI WINTER 2024





## **BEST ROI & FASTEST IMPLEMENTATION ACROSS** ALL PROCURE-TO-PAY SOLUTION PROVIDERS

Vroozi consistently ranks as having the best ROI among all Procure-to-Pay vendors on G2. Our users report seeing ROI within the first 10 months vs. the competitor average of 19 months.

Vroozi users also report an average time-to-go-live of 3.5 months — that's 15% faster than the average P2P implementation!







